



# RECON Research Corporation

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Andrew Safir, President  
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## Dr. Andrew Safir President

Dr. Andrew Safir has been the President of Recon Research Corporation since 1980. He has extensive experience in general economic analysis, forecasting, antitrust economics, and energy markets.

During the 1970's, Dr. Safir held a variety of positions with the U.S. Federal Government. In 1972, he was appointed as a staff member to the President's **Council of Economic Advisers** specializing in international trade policy, and in mid-1973 joined the **White House Council on International Economic Policy** as a professional member specializing in energy and international finance. In 1974, Dr. Safir moved to the Department of Justice, where he served as the senior economic advisor to the **Office of Justice Policy, Planning, and Research**, and in late 1975 was appointed as the Assistant Director of the **Office of International Energy Policy** at the U.S. Treasury. He left this position to join the Administration of Governor Edmund G. Brown, Jr. in 1978 as **Chief Business Economist for the State of California**, although he remained a special advisor to the **US General Accounting Office** specializing in energy, international finance and national security matters throughout much of the 1980s.

Dr. Safir holds a Ph.D. and MA in economics from Tufts University, and a BA in Psychology from the University of Colorado. He is a member of Phi Beta Kappa and the National





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## Background

Recon Research Corporation was founded in 1980 to provide economic advisory services and litigation assistance to domestic and international corporate clients.

The Company provides advice on intellectual property disputes, antitrust issues, energy economics, business valuation, contract analysis and general litigation support. In addition, Recon personnel are available to provide expert testimony as appropriate in state and federal administrative or judicial proceedings. Organizations currently benefitting from Recon's services include multinational corporations, interstate pipelines, entertainment firms, financial institutions and government.

## Representative Projects

### Intellectual Property

- Valuation of cross licensing agreement and patent rights in dispute between **Tanox Corporation**, Novartis and Genentech regarding pharmaceutical manufacturing.
- Damage defense of **Paramount Pictures** against copyright, trademark and trade dress complaint of Sony Pictures regarding unauthorized uCn's



- Economic defense of **CBS Television** and **Survivor Productions** against damages claimed in various trademark, trade dress and production fee disputes.
- Economic defense of **Paul Hunter** against damage claims brought by FMROcks Productions in arbitration dispute regarding music video production fees.
- Damage valuation and defense of **McNeilus Corporation** in patent litigation with Heil Corporation concerning proprietary design features of waste removal trucks.
- Damage valuation for patent infringement and lost patent protection of beer



